



Become part of our team

We have established our industry experience over the last 100 years with solution competence, coupled with customer orientation and reliability which form some of the foundations of our success. As one of the world's leading suppliers of large uninterruptible power supplies (UPS) we are looking to expand our Sales Team in India to enhance our already strong position in the market. If you are results driven, proactive, looking to develop your career and have a passion for electrical engineering you should contact us.

National Sales Manager

Location: Gurgaon, India

What will convince us

- Gurgaon, India based
- Experience of operating in a demanding sales environment for Capital Sales equipment's including in Channel Business with a proven track record, ideally but not essential have a qualification in electronic/electrical engineering.
- Be well presented and confident with good oral and written communication skills
- Flexibility is a must as things can change at short notice with extensive travel across India supporting the sales team, developing new accounts, consultants, architects and maintaining relationships.
- Being well organised, as you will be expected to manage your time, equipment and reporting via CRM systems within a specified timeframe
- Develop sales strategy for the different Indian states, including the development of a Sales Channel /Alliances.
- Issue and negotiation of offers (technically and commercially)
- Management of contacts with customers and representatives

What we offer

Piller's success is built with inclusivity, diversity and equality by providing opportunities for all. Attractive remuneration: The role is home based and employed on a full time basis. Other benefits include company pension scheme and private medical insurance, after a qualifying period and a company vehicle. 28 days holiday per year, including bank holidays and much more.

Have we convinced you? Then send us your application on india@piller.com

As a subsidiary of the international technology group Langley Holdings plc, Piller offers customer-specific system solutions: high-quality energy conditioning, uninterruptible power supply and frequency conversion. Here we have established ourselves as a market leader, especially among customers who are dependent on electricity – such as data processing centres, factories, banks, airports and hospitals. Piller employs nearly 1000 people in 17 countries.